

Flock Safety + TN - Mt Juliet PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Alex Guth
alex.guth@flocksafety.com
6154175399

flock safety



EXHIBIT A
ORDER FORM

Customer: TN - Mt Juliet PD
Legal Entity Name: TN - Mt Juliet PD
Accounts Payable Email: jcothron@mtjuliet-tn.gov
Address: 1019 Charlie Daniels Pkwy Mount Juliet,
Tennessee 37122

Initial Term: 18 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$24,000.00
Flock Safety Flock OS			
FlockOS™ - Essentials	Included	1	Included
Flock Safety Video Products			
Flock Safety Condor™ PTZ w/ LTE Service -	Included	8	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Condor Professional Services - Standard Implementation Fee -	\$0.00	8	\$0.00

Subtotal Year 1:	\$12,000.00
Annual Recurring Subtotal:	\$24,000.00
Discounts:	\$6,000.00
Estimated Tax:	\$0.00
Contract Total:	\$36,000.00

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

Special Terms:

- Flock Safety Condors will not be installed until January 2025

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$12,000.00
Annual Recurring after Year 1	\$24,000.00
Contract Total	\$36,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$0.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$6,000.00

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Condor™ PTZ w/ LTE Service -	Law enforcement grade live streamed PTZ camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required. *Flock provided sim card camera is limited to 25 hours per month of live streaming.
Condor Professional Services - Standard Implementation Fee -	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
FlockOS™ - - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.

FlockOS Features & Description

FlockOS Features	Description
Community Network Access	The ability to request direct access to feeds from privately owned Flock Safety Falcon® LPR cameras located in neighborhoods, schools, and businesses in your community, significantly increasing actionable evidence that clears cases.
Unlimited Users	Unlimited users for FlockOS
State Network (License Plate Lookup Only)	Allows agencies to look up license plates on all cameras opted into the Flock Safety network within your state.
Nationwide Network (License Plate Lookup Only)	With the vast Flock Safety sharing network, law enforcement agencies no longer have to rely on just their devices alone. Agencies can leverage a nationwide system boasting 10 billion additional plate reads per month to amplify the potential to collect vital evidence in otherwise dead-end investigations.
Law Enforcement Network Access	The ability to request direct access to evidence detection devices from Law Enforcement agencies outside of your jurisdiction.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Insights & Analytics	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Map-based interface that consolidates all data streams and the locations of each connected asset, enabling greater situational awareness and a common operating picture.
Real-Time NCIC Alerts on Flock ALPR Cameras	Receive automated alerts when vehicles entered into established databases for missing and wanted persons are detected, including the FBI's National Crime Information Center (NCIC) and National Center for Missing & Exploited Children (NCMEC) databases.
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: TN - Mt Juliet PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____

Flock Safety + TN - Mt Juliet PD

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EXHIBIT A
ORDER FORM

Customer: TN - Mt Juliet PD
Legal Entity Name: TN - Mt Juliet PD
Accounts Payable Email: jcothron@mtjuliet-tn.gov
Address: 1019 Charlie Daniels Pkwy Mount Juliet,
Tennessee 37122

Initial Term: 19 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$22,800.00
Flock Safety Flock OS			
FlockOS™ - Essentials	Included	1	Included
Flock Safety Bundles			
Dual Solar Falcon® Standard Bundle -	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon® -	Included	6	Included
Solar Falcon® -	Included	2	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee -	\$0.00	3	\$0.00
Professional Services - Existing Infrastructure Implementation Fee -	\$0.00	3	\$0.00
Professional Services - Solar Bundle Implementation Fee -	\$0.00	1	\$0.00

Subtotal Year 1:	\$13,300.00
Annual Recurring Subtotal:	\$22,800.00
Discounts:	\$5,200.00
Estimated Tax:	\$0.00
Contract Total:	\$36,100.00

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

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Special Terms:

- Flock Safety Falcons will not be installed until December of 2024.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$13,300.00
Annual Recurring after Year 1	\$22,800.00
Contract Total	\$36,100.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$1,900.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$3,300.00

Product and Services Description

Flock Safety Platform Items	Product Description
FlockOS™ - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.
Flock Safety Falcon® -	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee -	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Existing Infrastructure Implementation Fee -	One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Dual Solar Falcon® Standard Bundle -	Two solar-powered fixed standard-range LPR cameras on the same pole
Solar Falcon® -	Standard range license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE
Professional Services - Solar Bundle Implementation Fee -	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description
Community Network Access	The ability to request direct access to feeds from privately owned Flock Safety Falcon® LPR cameras located in neighborhoods, schools, and businesses in your community, significantly increasing actionable evidence that clears cases.
Unlimited Users	Unlimited users for FlockOS
State Network (License Plate Lookup Only)	Allows agencies to look up license plates on all cameras opted into the Flock Safety network within your state.
Nationwide Network (License Plate Lookup Only)	With the vast Flock Safety sharing network, law enforcement agencies no longer have to rely on just their devices alone. Agencies can leverage a nationwide system boasting 10 billion additional plate reads per month to amplify the potential to collect vital evidence in otherwise dead-end investigations.
Law Enforcement Network Access	The ability to request direct access to evidence detection devices from Law Enforcement agencies outside of your jurisdiction.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Insights & Analytics	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Map-based interface that consolidates all data streams and the locations of each connected asset, enabling greater situational awareness and a common operating picture.
Real-Time NCIC Alerts on Flock ALPR Cameras	Receive automated alerts when vehicles entered into established databases for missing and wanted persons are detected, including the FBI's National Crime Information Center (NCIC) and National Center for Missing & Exploited Children (NCMEC) databases.
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

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EXHIBIT A
ORDER FORM

Customer: TN - Mt Juliet PD
Legal Entity Name: TN - Mt Juliet PD
Accounts Payable Email: jcothron@mtjuliet-tn.gov
Address: 1019 Charlie Daniels Pkwy Mount Juliet,
Tennessee 37122

Initial Term: 16 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$13,500.00
Flock Safety Bundles			
Condor Multidirectional Bundle 270° Fixed + PTZ -	Included	2	Included
Flock Safety Video Products			
Flock Safety Condor™ Fixed Camera w/ LTE Service -	Included	6	Included
Flock Safety Condor™ PTZ w/ LTE Service -	Included	2	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Intersection Implementation Fee -	\$0.00	2	\$0.00

Subtotal Year 1:	\$4,500.00
Annual Recurring Subtotal:	\$13,500.00
Discounts:	\$2,000.00
Estimated Tax:	\$0.00
Contract Total:	\$18,000.00

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Special Terms:

- Flock Safety Cameras will not be installed until March of 2025

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$4,500.00
Annual Recurring after Year 1	\$13,500.00
Contract Total	\$18,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$0.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$2,000.00

Product and Services Description

Flock Safety Platform Items	Product Description
Condor Multidirectional Bundle 270° Fixed + PTZ -	Multi Directional Mount with 3 Condor Fixed Video Cameras with 270 degree view and PTZ on same pole with 30 days of storage, AC Powered
Professional Services - Intersection Implementation Fee -	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Flock Safety Condor™ Fixed Camera w/ LTE Service -	
Flock Safety Condor™ PTZ w/ LTE Service -	

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Name: _____

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