

Mark Foulks
Fire Chief

FIRE DEPARTMENT

Eric Newman
Assistant Chief of EMS

Joseph Edwards
Deputy Fire Chief

Brent Blamires
Assistant Chief/Fire Marshal

Sharon Bachelier
Administrative Assistant



Scott Lively
Assistant Chief of Training

City of Mt. Juliet

Approval to Purchase New Aerial Apparatus to Replace Tower 1

- 1) Who: Mt. Juliet Fire Department
- 2) What: Approval is needed to enter a contract for purchase of a new Aerial Apparatus.
- 3) When: Immediately (contract)
- 4) Where: Mt. Juliet Fire Department
- 5) Why: MJFD Tower 1 was manufactured in January of 2013 and thus will be 12 years old in January. NFPA recommends front-line fire apparatus be removed from front-line service after 15 years from date of manufacture. After risk analysis and research, the decision was made to purchase a tractor-drawn aerial apparatus to be utilized as a combination ladder and rescue unit in lieu of purchasing and staffing a stand-alone rescue apparatus. On September 11, 2024, the city issued a Request for Proposal from qualified fire apparatus manufacturers to build and provide a new Tractor-Drawn Aerial apparatus. The grading categories for the proposal were: company history 15%, price 15%, delivery timeframe 30%, apparatus features and specifications 40%. Three proposals were received from KME, Pierce, and Sutphen. Each of the proposals were graded by our apparatus committee convened specifically for this purchase. The total grade for each apparatus is: KME 47 points, Pierce 49 points, and Sutphen 69 points. Thus, Sutphen has been chosen as the manufacturer to build the new tractor-drawn aerial for MJFD with a delivery timeframe of 22-24 months. The justification for the timing of this contract is to ensure that delivery of this apparatus will pre-date Tower 1 reaching its end of service-life date and to avoid anticipated price increases. Approval of this item is contingent on review and approval of the contract by the City Attorney.
- 6) Costs: \$2,417,353.06
- 7) Line Item: This item will be budgeted in the 25/26 fiscal year budget.
- Staff Recommendation: Chief Mark Foulks and City Manager Kenny Martin have provided a positive recommendation
- Prepared by: Chief Mark Foulks