



MT. JULIET POLICE DEPARTMENT

EXECUTIVE SUMMARY

Safe City Program Contract Approval with Flock Safety

- 1) Who: Mt. Juliet Police Department
- 2) What: Contract Approval for Flock Safety's Safe City Comprehensive Program
- 3) When: July 1, 2025
- 4) Where: City-Wide
- 5) Why: Flock Safety's Safe City Program marks a transformative step in proactive public safety, benefiting both police and fire departments in ways that will significantly enhance crime response, emergency management, fire responses, investigative capabilities, and the swift apprehension of known criminals. Mt. Juliet was handpicked as the first city in Tennessee to participate in this pilot, a distinction that brings not only prestige but also substantial financial benefit—**over \$3.1 million in program discounts**. This program builds upon our successful use of license plate readers and further strengthens our technology-driven crime prevention model to counter growing threats from external and cross-border criminal activity.
- The pilot includes 80 license plate readers, 30 PTZ intersection cameras, one mobile surveillance trailer, a Drone as a First Responder (DFR) initiative with two drones and docks, a radar system, 30 public/private camera gateway connections with local businesses, and full access to Flock's suite of software tools—including real-time 911 call interception and intelligent policing analytics.
- 6) Costs: There is a \$3,128,450 (31%) savings as a result of Mt. Juliet's selection as the showcase department for the Nashville area. For FY 25/26 proposed budget, the program results in a \$65,000 reduction in requests. There is no increase in operating costs, and the contract includes flexibility to exit should future funding be unavailable. All current LPR vendor contracts will be absorbed under this new agreement. Costs increase from Year 2 through 7 and remain steady from Year 8 through 10.
- 7) Line Item: 42100-255 Data Processing has previously budgeted funds for the FY 25/26 proposed budget to support this effort. 42100-304 Special Response Team can be reduced by \$30,000 in the FY 25/26 proposed budget. 41740-200 Contractual Services (IT) can be reduced by \$35,000 in the FY 25/26 proposed budget.

Staff Recommendation: Chief Michael Mullins and City Manager Kenny Martin have provided a positive recommendation

Prepared by: Dep. Chief Tyler Chandler